

MDI @ Kaiser Permanente

KP Dental has operated in Northwest region for 45 years.

- First office opened in 1974.
- More than 290,000 members today.
- Dental providers extend primary care, share responsibility for member's total health.





MDI Strategy

A unique system that fosters health and well-being – where you experience easy, convenient, personalized, affordable care, everywhere, every day.

"Core Strategies are designed to fully leverage program strengths while overcoming challenges to achieving the vision



"We do what it takes to make total health easy"



MDI Vision

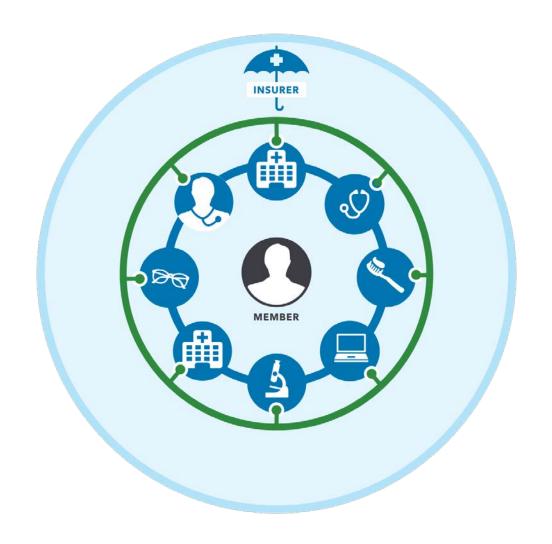
A holistic approach to health care, recognizing that what happens in the mouth affects the rest of the body and vice versa.

Experienced by:

- Members have their total health needs addressed when they visit
- Members receive coordinated care and greater value when they choose us for medical and dental coverage with an integrated health record
- Meeting members' needs is easier because bridges have been built between departments
- Medical and dental have shared responsibility for the member's total health

MDI Essentials





Value Proposition

TOTAL HEALTH

Integrate oral health and medical care in the care delivery setting and member experience

CARE EXPERIENCE

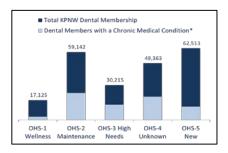
 Leverage a shared health record for a total health approach and convenient one stop care; driving member satisfaction

QUALITY

Utilizing dental touchpoints to support initiatives for Medicare 5 Star, HEDIS performance and health outcomes







*Members with asthma, diabetes, kidney disease, heart disease, tobacco use, and prenatal



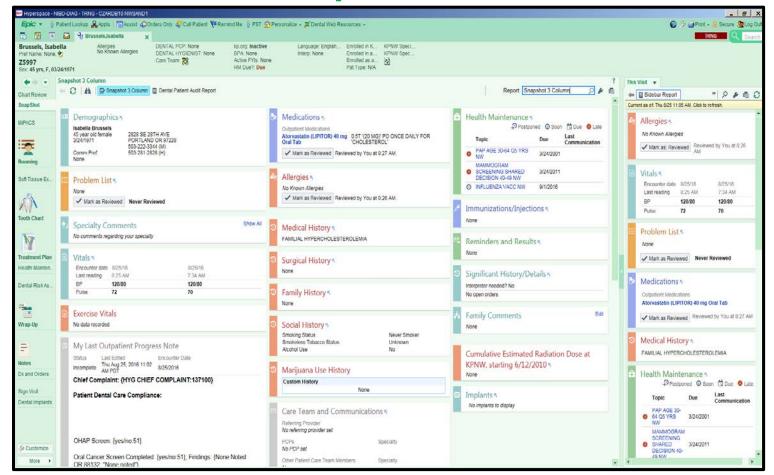
One Integrated IT Platform: EPIC Wisdom



KP HealthConnectIntegrated Health Record

- One single platform and supporting infrastructure for the KP EHR
- Integration of appointing, billing and claims functions
- View and cancel upcoming dental appointments
- Scalable and flexible technology supporting growing membership, integrated facilities and new care delivery models (mobile, worksite, teledentistry, virtual dental home)

Snapshot View



MDI Models

Tier 1

Stand alone dental without LPN

Tier 1 has no embedded medical staff and currently it relies on patient engagement and education through the patient friendly handout at a stand alone dental office

Tier 2

Salmon Creek

Co-located dental + medical with no nurse

Tier 2 has no embedded medical staff, it relies on the dental team engaging the patient in a colocated facility

Care Gaps Addressed in this Tier:

- 1. Nurse Facing:
 - Immunizations
 - Lab Work
 - DM Foot Exam
- *The dental team coordinates patient care through a warm handoff to lab or Nurse Treatment Room (NTR) in the colocated medical office building

Tier 3

Beaverton/Glisan

Co-located or stand alone with **embedded nurse**

Tier 3 has two different models: A) Co-located with regular LPN and B) Stand alone with LPN LEAD

Care Gaps Addressed in this Tier:

- 1. Nurse Facing:
 - Immunizations
 - Lab Work- Only Lead LPNs
 - DM Foot Exam
- 2. Scheduling Clinician Facing Appointments for Patients
- 3. Patient Education

Tier 4

Cedar Hills

Co-located with **embedded nurse** + **physician**

Care Gaps Addressed in this Tier:

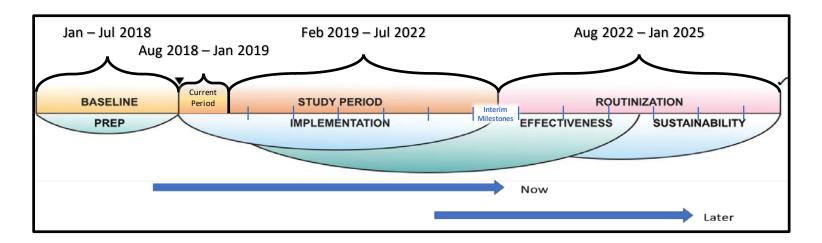
- 1. PC Clinician Facing (through the embedded Clinician)
 - Well-child
 - Physicals
 - Cervical Cancer Screenings
 - BP screening
- 2. Nurse Facing:
 - Immunizations
 - Lab Work- Only Lead LPNs
 - DM Foot Exam
- 3. New Diagnosis
- 4. Patient Education



MDI Evaluation: Center for Health Research

The evaluation is focused on providing short-term results to inform the implementation process and long-term effectiveness of the MDI models, specifically:

- Quality outcomes including care gap closure
- Overall health
- Access
- Cost
- Marginal impact of the various levels of MDI



Care Gaps

Care gaps are a selected group of health care reminders for the patient to improve health outcomes.















Care Gap Opportunities

Between August 2018 and December 2018:

2700

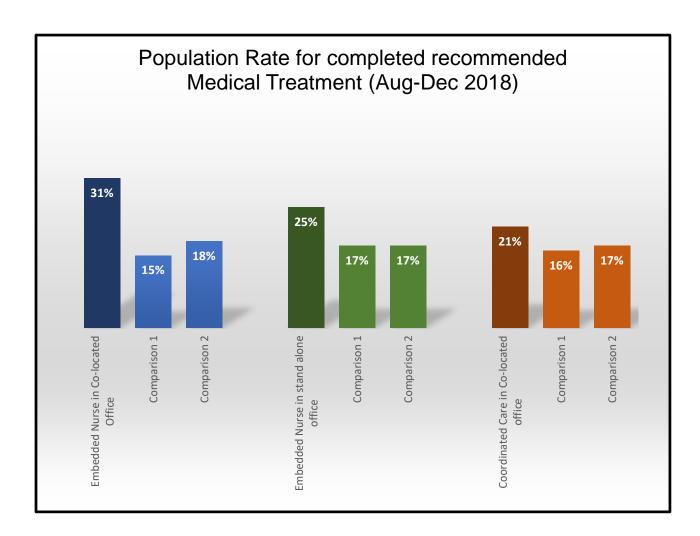
Flu shots given in dental offices

253

Family members saw a nurse during their wait at a dental office

5152

Members seen by nurses in dental offices



Care Gap Opportunities

Between August 2018 and March 2019:



787

Appointments Scheduled



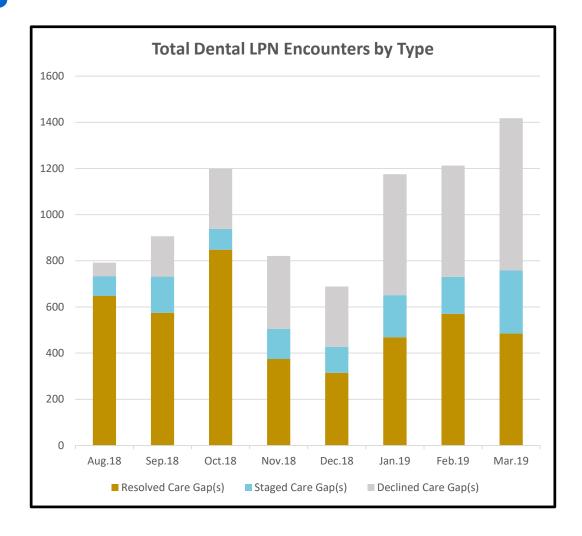
491

Labs completed by LPNs: HbA1c, Microalbumin, Potassium, Creatine, Cholesterol and LDL



8,213

Completed Dental MDI Encounters



Care Gap Closures

Glisan, Beaverton, and Cedar Hills Dental Offices







Dental provides a unique touchpoint for those that have not seen their PCP recently.

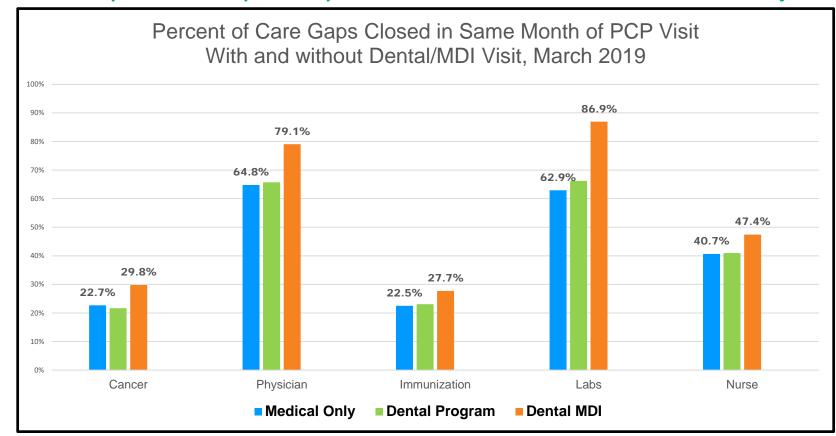
March 2019:

Exam: Diabetes Annual Exam Adult Physical

Labs: HbA1c, Microalbumin, Potassium, Creatine, Cholesterol, LDL

Cancer: Colorectal, Breast, Cervical Cancer

Nurse: BP, DM Eye, DM Foot

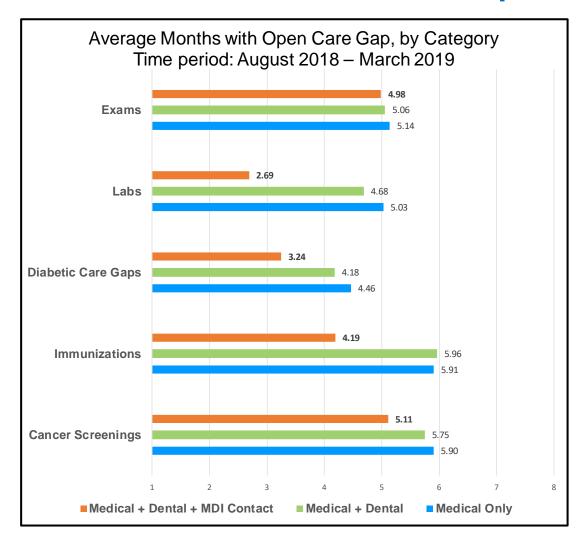


For members who saw their primary care physician in March, the additional contact with an MDI office corresponds with a higher rate of care gap closures across all categories.

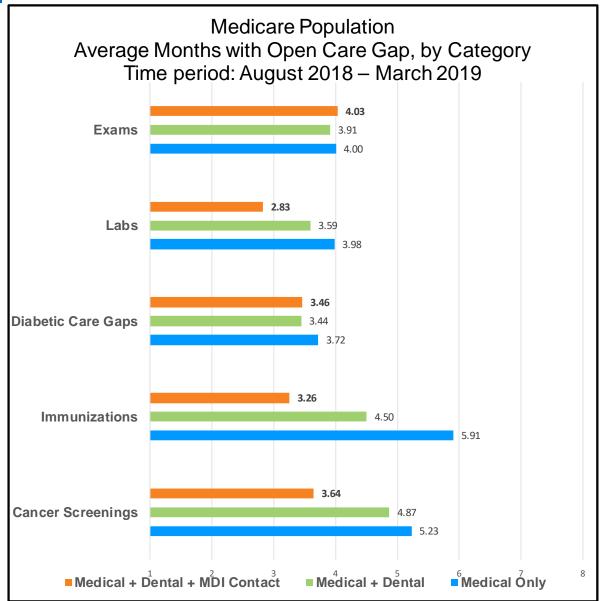


Quality:

Dental Visits as a Medical Touchpoint



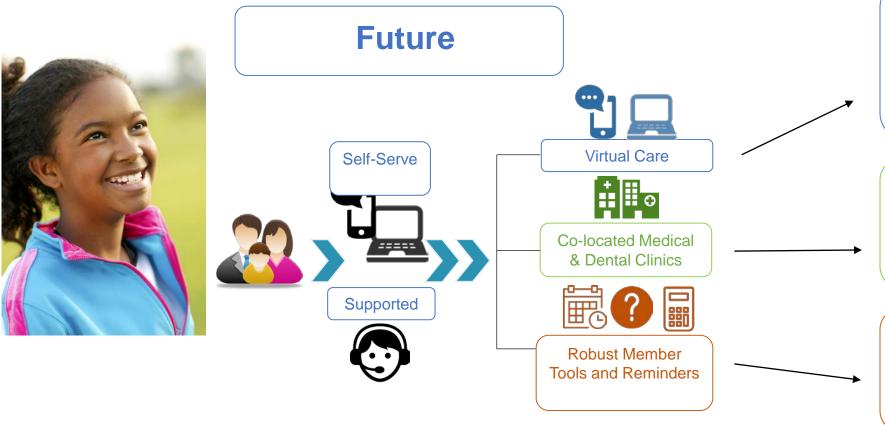
Medicare Population



Way Ahead

Enhancing Member's Care Experience

Meeting our patients where and when they want care. Offering our patients on-demand options to connect with our high quality providers – by phone, email, or in-person.



NEW TECHNOLOGY

- Kp.org (& mobile app)
- E-mail your dentist
- Teledentistry
- Schedule appointments online
- Text reminders

ALL-UNDER-ONE-ROOF

- Medical-dental co-location
- New care models
- · Medical-dental appt in one visit
- Greater level of coordinated care

ORAL HEALTH MANAGER

- Member after visit health report card
- Medical assist in dental referrals
- Dentist Panel Management Tool



MDI Lessons Learned

Opportunities

- Expanded role for dentists/extenders of primary care
- Superior and synergistic teamwork
- Better collaboration with medical specialists for treatment of complex medical conditions
- Better way to promote wellness
- Better way to manage costs
- Bundled payment systems
- Inter-Professional Education



Challenges

- Changing Culture
- Demonstrating the **value** proposition
- Demonstrating total health equity
- Expanding eligibility
- Access to care
- Payment systems
- IT systems



Patient Story



"If Eloise hadn't had her blood pressure checked at the dental office, we wouldn't have known this was going on until her next well-child check. That wouldn't have been for another 10 months."



As part of Kaiser Permanente Northwest's total health approach, dental assistants routinely check patients' blood pressure. That's what happened when Eloise Hirata, a seemingly healthy child, came to have a cavity filled at the Cedar Hills Dental and Medical Office in Beaverton, Oregon, in October 2017.

Her blood pressure was extremely high. A registered nurse and a physician assistant double-checked and confirmed Eloise's elevated blood pressure. They encouraged her mom, Melisa Hirata, to follow up with the girl's pediatrician and forwarded a consult via Wisdom.

Doctors determined the problem: Eloise was born with her ureters positioned so that urine backed up from her bladder into her kidneys, diminishing their function and causing hypertension.

Eloise had laparoscopic surgery in February 2018 to attach her ureters to her bladder wall in a way that helps prevent further kidney deterioration.

Eloise's right kidney is severely damaged, but the situation could have been far worse if it had gone undetected.

Medical + Dental

We're Better Together!

